



# Consumer Services

**Cluster Overview :** Preparing individuals for employment in career pathways that relate to families and human needs.

**Career Goal (O\*NET Code):** Personal Financial Advisor (13-2052), Financial Manager (11-3031), Loan Counselor (13-2071), Sales Agent, Security & Commodity (41-3031), Compensation, Benefits, & Job Analysis Specialist (13-1072).

**Student Name:** \_\_\_\_\_  
**Grade:** \_\_\_\_\_  
**School:** \_\_\_\_\_

## SUGGESTED COURSEWORK

## EXTENDED LEARNING EXPERIENCES

Middle School	8th	HS Courses:				Curricular Experiences:	Extracurricular Experiences:		
High School	9th	<b>Core Courses:</b>	English I	World Geography	Professional Communications	<b>Business Professionals of America</b> <b>DECA</b> <b>Family, Career and Community Leaders of America</b> <b>Future Business Leaders of America</b>	Language Immersion Programs Math Tutor School Organization Officer School Newspaper Student Government UIL Academic Competition Yearbook		
		<b>Career-Related Electives:</b>	Algebra I	Physical Education					
			Biology	Languages other than English I					
			Principles of Human Services						
		10th	<b>Core Courses:</b>	English II	World History			<b>Career Learning Experiences:</b> Career Preparation Internship Job Shadowing	<b>Service Learning Experiences:</b> Campus Service Organizations Community Service Volunteer Dynamic Leadership Financial Fitness Peer Mentoring/Peer Tutoring Summer-Camp Counselor
			<b>Career-Related Electives:</b>	Geometry	Languages other than English II				
			Chemistry						
			Interpersonal Studies or Business Management						
	11th	<b>Core Courses:</b>	English III	United States History					
		<b>Career-Related Electives:</b>	Algebra II						
			Physics						
			Banking and Financial Services or Accounting I or Languages other than English III						
	12th	<b>Core Courses:</b>	English IV	Government/Economics	<b>COLLEGE CREDIT OPPORTUNITIES -- High School</b>  Students should take Advanced Placement (AP), International Baccalaureate (IB), dual credit, Advanced Technical Credit (ATC), or locally articulated courses (Tech Prep), if possible. List those courses that count for college credit on your campus.				
		<b>Career-Related Electives:</b>	AP Statistics	Fine Arts					
			AP Environmental Science						
			Accounting II or Languages other than English IV						
Postsecondary	On-the-Job Training	Account Collector	Billing & Posting Clerk	Payroll & Timekeeping Clerk		<b>Professional Associations:</b> <a href="#">American Institute of Certified Public Accountants</a> <a href="#">Business Professionals of America</a> <a href="#">Financial Planning Association</a> <a href="#">Future Business Leaders of America</a> <a href="#">Institute of Business &amp; Finance</a> <a href="#">National Association of Personal Financial Advisors</a>			
		Bank Teller	Data Entry Clerk	Sales Consultant					
		NOTE: These experiences may be started and/or completed as part of the high school experience.							
	Certificates	Customer Service	OSHA CareerSafe						
		NOTE: Students may earn all or part of these certificates as part of the high school experience.							
	Associate Degrees	<a href="#">Accounting</a>	<a href="#">Business Management</a>	<a href="#">Financial Management &amp; Services Management</a>	<b>Career Options:</b> Accounting Clerk Accounting Office Manager Bookkeeper Procurement Clerk Sales Manager				
		<a href="#">Business Administration</a>	<a href="#">Business Marketing</a>						
	Bachelor Degrees	Accounting	Family & Consumer Sciences	Human Services & Consumer Sciences	<b>Career Options:</b> Accountant Financial Consultant Loan Counselor Personal Financial Advisor Securities/Investment Broker				
		Banking Finance	Financial Management	Sciences					
		Business Administration	Financial Services	Personal Financial Planning					
	Graduate Degrees	Accounting	Accounting-Government & NFP	Human Services & Consumer Sciences	<b>Career Options:</b> Chief Financial Officer Financial Analyst Financial/Estate Planner Financial Manager Personal Financial Manager				
		Accounting-Audit & Financial Accounting	Business Administration	Sciences					
			Finance or Financial Management	Personal Financial Planning					

Students may select other elective courses for personal enrichment purposes.

This plan of study serves as a guide, along with other career planning materials, for pursuing a career path and is based on the most recent information as of 2009. All plans meet high school graduation requirements as well as college entrance requirements.