



Insurance Services

Cluster Overview: Careers encompass planning, services for financial and investment planning, banking, insurance, and business financial management.

Career Goal (O*NET Code): Actuary (15-2011), Sales Agent (41-3021), Investigator (13-1031), Billing, Cost, and Rate Clerk (43-3021), Medical Secretaries (43-6013), (Underwriter (13-2053).

Student Name: _____
Grade: _____
School: _____

SUGGESTED COURSEWORK

EXTENDED LEARNING EXPERIENCES

Middle School	8th	HS Courses:			Curricular Experiences: Business Professionals of America DECA Family, Career and Community Leaders of America Future Business Leaders of America	Extracurricular Experiences: Academic Decathlon Language Immersion Programs Math Tutor School Newspaper Student Government UIL Academic Competitions Yearbook
	High School	9th	Core Courses:	English I Algebra I Biology		
Career-Related Electives:			Principles of Business, Marketing and Finance or Introduction to Business Documents or Principles of Health Science Technology			
10th		Core Courses:	English II Geometry Chemistry	World History Languages other than English II		
		Career-Related Electives:	Business Information Management I or Medical Terminology			
11th		Core Courses:	English III Algebra II Physics	United States History		
		Career-Related Electives:	Banking and Financial Services or Accounting I or Business Information Management II			
12th	Core Courses:	English IV Precalculus Anatomy & Physiology	Government/Economics Fine Arts			
	Career-Related Electives:	Accounting II or Business Management or AP Statistics or AP Calculus				
Postsecondary	On-the-Job Training	Claims Clerk Customer Service Representative	Information Specialist Records Technician		Professional Associations: America Health Insurance Association Casualty Actuarial Society Global Association of Risk Professionals Independent Insurance Agents of America Insurance Data Management Association Insurance Regulatory Examiners Society LIMRA International National Association of Health Underwriters National Association of Professional Insurance Agents Professional Liability Underwriting Society Society of Actuaries	
	Certificates	A*S*K* Customer Service	Internet and Computing Core OSHA CareerSafe Sales Professional	Career Options: Insurance Claims Clerk Receptionist Human Resource Assistant		
	Associate Degrees	Administrative and Secretarial Services Accounting Mathematics	Business Information and Data Processing Services Law and Legal Studies	Financial Management and Services		Career Options: Claims Investigator Long-term Care Coordinator Social Service Interviewer
Bachelor Degrees	Accounting and Information Management Actuarial Science	Business Administration - Finance Banking and Financial Institutions Finance/Economics	Financial Management Management - Financial Planning Real Estate Finance	Career Options: Insurance Sales Agent Insurance Originator Financial Representative Actuarial Analyst Contract Arbitrator		
Graduate Degrees	Accounting and Information Management Accounting -Public Mangmt	Decision Technologies Finance Financial Management	Law Management - Financial Planning Operations Research	Career Options: Actuary Lawyer Estate Planner Statistician Pension Fund Administrator		

COLLEGE CREDIT OPPORTUNITIES -- High School
 Students should take Advanced Placement (AP), International Baccalaureate (IB), dual credit, Advanced Technical Credit (ATC), or locally articulated courses (Tech Prep), if possible. List those courses that count for college credit on your campus.

Students may select other elective courses for personal enrichment purposes.

This plan of study serves as a guide, along with other career planning materials, for pursuing a career path and is based on the most recent information as of 2009. All plans meet high school graduation requirements as well as college entrance requirements.